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To all business partners

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Zeichen/Briefnummer

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## Security of supply due to coronavirus (nCoV)

Dear Sirs,

the situation surrounding the novel coronavirus (nCoV), especially in China, currently dominates media coverage. The extension of the Chinese New Year and the limited travel possibilities in China have resulted in companies in certain regions remaining closed for longer than planned. With this letter we would like to give you detailed information on how we are dealing with this situation with regard to securing the supply chain for you.

- The import quota of Würth Industrie Service from China is in the low 1 digit percentage of our total purchasing volume. The number of articles concerned is therefore small.
- For articles that we procure in China, there are second suppliers outside China. A redundancy of supply sources is therefore given.
- Our approach to replenishment planning is fundamentally geared towards supply security. For this reason, we keep a corresponding stock of articles from the Far East of several months.

We are continuing to monitor the situation very closely and are in close contact with our business partners in China as far as possible in order to initiate further measures in the event of supply bottlenecks that could become apparent.

With kind regards,



Martin Jauss

Managing Director Marketing & Sales